

# Readiness for Accountable Care

## Preparing for Section 3022 of the Patient Protection and Affordable Care Act

### Getting Ahead of the Curve

The historic passage of legislations to reform our nation's healthcare is requiring new thinking and action. Although many of the specifics of the reform act are not yet defined, healthcare organizations can be proactive and strategically position themselves for success. With expected reimbursement decreased by 20-25%, new systems and networks will be developed between providers.

### Building a Roadmap to Readiness

Verras Consulting has developed a readiness assessment process to help healthcare organizations comprehensively evaluate their progress toward Accountable care. The assessment identifies seven Assessment Categories that are critical to address for success in today's market. Verras consultants will work collaboratively with clients to understand their challenges and develop a roadmap for building a higher performing organization.

### Approach

In addition to using an experienced team of senior healthcare consultants, the Verras team will apply analytical tools proven to be successful in identifying key strengths and opportunities defined for creating a successful environment of Accountable Care.

### Data Driven

The technology provided by Verras, <sup>LTD</sup> will identify for your organization clinical variations and opportunities to reduce resource consumption and increase throughput. We believe physician-driven collaboration with the hospital is key to maintaining hospitals' profitability through clinical cost containment while minimizing the potential of compromising care. Using physician-directed process improvements, the hospital can make data-driven decisions that reduce the use of hospital resources, obviate costly errors and control variations in care delivery that compromise medical outcomes



Seven Assessment Categories

*More than 300 Key Checkpoints*

Verras' includes more than 300 key checkpoints critical to understanding the level of preparedness for each of the seven assessment categories. Each of the 300 indicators are reviewed, weighted and scored numerically to gauge readiness.

In addition to the clinical performance data used by Verras<sup>LTD</sup>, our approach includes web-based surveys, utilizes data requests, workshops/interviews, capacity mapping and process reviews to identify both operational and strategic actions required to move forward with a coordinated care delivery model design.

Readiness Assessment Components	
1.	Review up to 300 checkpoints in 7 categories
2.	An estimated 30-40 interviews
3.	Align clinical performance with operational opportunities
4.	Outline specific actions required for the development of new network strategies <ul style="list-style-type: none"> <li>• Baselines for reward and shared savings scenarios (3 year requirements)</li> <li>• EHR/EMR guidance</li> <li>• Evidence-based medicine and patient engagement</li> <li>• Reporting on quality and cost measures</li> <li>• Compliance with the patient-centeredness criteria</li> </ul>
5.	Assessment of current market service line capacities
6.	Educational requirements
7.	Detailed findings report for senior management and board members

**Customized Approach completed in 4-6 weeks**

Prior to beginning our work, we will request data in relation to clinical performance and current organizational infrastructure. The Readiness Assessment will be customized to incorporate any analyses already completed or in-process. After receiving this background information, we can complete our work in approximately 4-6 weeks.

*Weeks 1-2:*

Verras will conduct a series of interviews with key senior leadership and other professionals. These interviews will be designed to provide us with a broad understanding of the hospital and physician general operations and integration. We will discuss the strengths and weaknesses of clinical coordination and integration to determine the initial perceptions of opportunities for enhancements.

A technical assessment will be conducted with Verras proprietary Index for Clinical Excellence software (ICE). This assessment will identify variations in delivery of care and consumption of resources

*Weeks 3-4*

We will begin scoring all the check points outlining actions required to move lowered scored areas to full readiness.

*Weeks 5-6*

A presentation of identified findings and opportunities.

**Moving toward 2013**

Following our Readiness Assessment, Verras remains in resident with clinical and technical teams to establish monitoring, training, and assist in the development of clinical integration/sharing strategies, primary care framework and performance/quality reporting requirements.

This assessment will assist you in making informed decisions and create focused strategies as healthcare regulatory change begins in 2011. The technology provided by Verras along with experienced healthcare team of Verras creates the comprehensive approach to not only "Survive but Thrive" through healthcare reform.

For more information about Verras Consulting  
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